

GREAT *Start*

TEAM-BUILDING REWARDS



MARY KAY®

SHARE THE FUN!

You're having fun in your Mary Kay business. You probably already know someone who would love to share this experience with you, don't you? Great news! When you and a friend go on this journey together, you can both have a *Great Start* with profitable rewards!

HOW IT WORKS

When you add a new personal team member within your first four months* of business, you can earn two product bonus bundles valued at up to a total of \$220 suggested retail** and a \$50 Team-Building Cash Bonus when*** your new personal team member becomes a *Great Start*-qualified Independent Beauty Consultant.† **No limits!**

THE REWARDS KEEP COMING!

After your first four months of business, you can continue to earn the \$50 Team-Building Cash Bonus for each*** new personal team member who becomes a *Great Start*-qualified Independent Beauty Consultant.† **No limits!**

For more details on the *Great Start* Program, visit *Mary Kay InTouch*®.

* Your first four months means the month your Independent Beauty Consultant Agreement is received and accepted by the Company and the following three months.

** The actual total value of the product bonus bundles received will depend on the suggested retail value of the product bonus bundles selected and is subject to any required tax obligations. Sales tax is required on the suggested retail value of the wholesale Section 1 products included in the product bonus bundles. You will receive your product bonus bundles with your next wholesale Section 1 order placed after the product bonus bundles are earned. To receive your product bonus bundles, your wholesale Section 1 order must be placed in the month they are earned or within the following three months.

*** In the month your new team member's initial or cumulative \$600 or more wholesale Section 1 orders are received by the Company, you must be in active status to receive the bonus. An Independent Beauty Consultant is considered active in the month a minimum \$225 wholesale Section 1 order is received and accepted by the Company and in the following two calendar months.

† A *Great Start*-qualified Independent Beauty Consultant is one whose initial order or cumulative orders are \$600 or more in wholesale Section 1 products, and the orders are accepted and received by the Company in the same or following three calendar months that her/his Independent Beauty Consultant Agreement is accepted by the Company.

GREAT START: TEAM-BUILDING PRODUCT BONUS BUNDLES

**BUNDLE UP!
CHOOSE
TWO OF THESE
BUNDLES,*
AND SELL FOR
MAXIMUM
PROFIT!**



**Open for Business Bundle,
\$103**



**TimeWise Miracle Set 3D® Bundle,
\$110**



**Skin Care Solutions Bundle,
\$99**



**TimeWise 3D™
Foundation Bundle, \$100**
Choose from matte or luminous formula
in light or dark shades.



**Lash and Lip Bundle,
\$97**

*See reverse side of this brochure for full details.
All prices are suggested retail.

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For more details on the **Great Start Program**, visit **Mary Kay InTouch®**.

These Team-Building Rewards supersede all prior team-building bonuses offered to Star Team Builders through Independent Sales Directors-in-Qualification.